

Excerpts of Minutes of Meeting with Board Members

1. Excerpts of the meeting in context of stakeholders' feedback:

The Director presented the following highlights of the Report:

- Very high ratings to teachers
- Overall satisfaction with syllabus
- Teachers' feedback on syllabus has been positive
- Director informed members that courses like Campus to Corporate (43 students), Advance Excel (17 students), Swayam (0 students), Digital Marketing (9 students), HR training course (9 students) were introduced and were very well received by the students and may add to the employability of students.
- Industry Interface:

Sr. No.	Topic	Resource Person
1	Anatomy of Success	Dr. Rakesh Sinha
2	Personal investment Planning	Ms. Mona Shah Patel
3	What MBA is not?	Mr. Balasubramaniam VP & CFO Zensar Technologies
4	Let's talk Stocks-Beginners Guide	Mr. Mahantesh Sabarat, Dy. Head Equity Research at SBI Cap Securities
5	Indian Pharmaceutical Markets	Mr. Shambhu Thakur(Director, Vito Therapeutics Pvt. Ltd.)
6	Industrial Legislation and its practical applications	Mr. Viraj Khabiya(HR Manager, Bajaj Allianz)
7	Labor Law in India: Reforms and Challenges	Advocate Shrikant Malegaonkar(Advocate at Pune Labour/Industrial Courts and at Bombay High court)
8	Corporate Life and Finance Functions	CA Shalini Sinha(CFO, Express clinics Pvt. Ltd)

Action Taken and Suggested:

- a. The Director informed members that faculty now follow a structured approach to assignments and that given the overall positive feedback efforts would be continued in the direction of introducing more and more certificate courses.
- b. Efforts were also made to link course outcomes to programme outcomes to help achieve greater student satisfaction.

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One of the points discussed in the Board Meeting was discussion about Stakeholders' feedback, action taken and future course of action. Excerpts of the meeting in this context are presented below:

1. Director, Dr B. H. Nanwani presented the feedback report of stakeholders collected for Sem. II and IV of 2017.

Highlights of the Report:

- Students seem happy with faculty members' performance in the class. High ratings have been given for parameters such as effective & efficient, well planned lectures, teaching methods, interactive lectures, class control, motivating skills, patience in handling questions, time Mgt. in class, latest information, regular & punctual, good eye contact, meaningful assignments, language skills (average percentage of rating for all points is 77 %)
- In context of syllabus, students are generally satisfied and have given high ratings to aspects such as adequately covers contemporary topics [74.%], job market preparedness [71%], sensitizes you to ethical and professional values [78%], helps in developing application oriented thinking [61%], Skills Building [77%], Enhances Knowledge of functional areas of management [74%]. They however have given lower ratings to aspects such as prepares you for the job market [67%].
- The teachers were satisfied with the syllabus
- Most of the alumni feel that the syllabus does not help significantly in improving their skills and application oriented thinking
- The Employers are of the view that students have required skills however they hinted at improvements needed in domain knowledge and written communication skills.
- The Institute had organized International Conference on –“From a Brave Gene Pool: Startups, E-commerce and Tech Cos” to encourage the students to undertake entrepreneurship.
- The institute had organized educational trip to Dubai EROS, Standard Carpets, Khushbu Enterprises, Paragon Shoes, Pune Zillha Sahakari Dudh Utpadak Sangh Maryadit (Katraj, Pune, Sterlite Technologies, Walunj- Aurangabad, Green Thumb- NGO, Khadakwasla, Weikfield India Pvt. Ltd, Pune

- To bridge the gap between theory and practice the institute had organized different sessions by industry experts such as:

Sr. No.	Topic	Resource Person
1	B2B marketing	Mr. Amit Mehendale Armacell India Pvt. Ltd.
2	CSR Philosophy at Forbes Marshall	Ms. Priti Kibe, Forbes Marshall
3	Water Conservation	Mr. Suresh Patil Green Thumb
4	GST	CA Mr. Rajesh Agarwal(CA partner in SRA & Co.)
5	Retail Banking- Winning Strategies at ICICI Bank	Mr. Anwar Tamboli (Branch Head,ICICI Pune)
6	How to Clear Bank Exam	Mr. Rajendra Chavan (PO, Union Bank of India)
7	Marketing Strategies in BFSI Sector	Mr. Amit Kadam(Regional Manager(Marketing) ICICI Direct)
8	Financial Literacy	Padmashree Ms. Suchet Dalal & Yogesh Sapkale(Deputy Editor of Money Life)
9	Market outlook of the Cement Industry the world over with specific emphasis on India, Investments, Mergers & Acquisitions, Post Demonetization Scenario,	Mr. Nitin Paliwal(DGM(Marketing)- Chettinad Cement)
10	Workshop on Entrepreneurship Development	Mr. Nitin Kumar Kale (national Young Entrepreneurs Development Centre)

Action Taken and Suggested:

- The Director informed the members the members that efforts were being made to try for an international tie up for introducing some relevant management courses.
- The Director also informed members that the inclusion of employment oriented elective - health care services in Sem III and IV [2018 -19] was being explored.